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# Summative Evaluation: Gallery of California History 

Prepared for the Oakland Museum of California<br>Oakland, CA

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## EXECUTIVE SUMMARY

## INTRODUCTION

The Oakland Museum of California (OMCA) contracted Randi Korn \& Associates, Inc. (RK\&A) to conduct a summative evaluation of the reinstallation of the Gallery of California History (History Gallery). Timing and tracking observations were used to examine visitors' experiences in the reinstalled History Gallery. A total of 108 observations were collected in February and March 2011.

The findings presented here are among the most salient. Please read the body of the report for a more comprehensive presentation of findings.

## DESCRIPTION OF VISITORS

Data collectors reported approximate demographics for all observed visitors.

- 62 percent of visitors are female.
- 41 percent of visitors are between 35 and 54 years old.
- 53 percent of visitors were in adult-only groups, 28 percent were in groups of adults and children, and 19 percent were alone.
- Visitors with children were often visiting with elementary-age children or younger; 40 percent were with children less than 5 years old, 33 percent were with children 5 to 8 years, and 43 percent were with children 9 to 11 years.


## OVERALL VISITATION TO THE HISTORY GALLERY

- Median time spent in the History Gallery was 34 minutes 11 seconds.
- Of the 100 content areas available, visitors stopped at a median of 23 .


## VISITATION TO SECTIONS

There are 18 sections in the History Gallery.

- The most visited section was the "Entry" section (76 percent). The least visited section was the "California Literacy Lounge" ( 9 percent).
- Visitors spent the most time at the section "Spaniards Claim This Land" (3 minutes 55 seconds). Visitors spent the least time at the section "Seeking the Good Life" (42 seconds).


## VISITATION TO CONTENT AREAS

There are 100 content areas in the History Gallery.

- The most stopped at content area was "20. What the Spaniards Brought with Them" ( 59 percent). The least stopped at content area was " 94 . Mystery Things (bee smoker)" (5 percent).
- Visitors spent the most time at the content area "71. Animation Studio" (3 minutes 50 seconds). Visitors spent the least time at the section "Sketching Out the Suburbs" (9 seconds).


## VISITOR BEHAVIORS

- 71 percent of visitors discussed gallery content in the History Gallery.
- 58 percent used activities.
- 57 percent used audio or visual components.
- 40 percent of visitors used the seating.
- 23 percent interacted with staff.
- 13 percent used the label books.
- Of the audio/visual components in the section "Before the People Came," the audio/visual component at " 7 . Coastal Rainforest" was most used (21 percent), while the audio/visual component at " 11 . Low Desert" was least used (7 percent).
- Of the audio/visual components in the section "Before the People Came," visitors spent the most time at the audio/visual component at " 8 . Rocky Coast" ( 8 minutes 51 seconds), while visitors spent the least time at the audio/visual component "7. Coastal Rainforest" (57 seconds).
- Use of seating, label books, activities, audio or visual components and discussion of gallery content positively affected time spent in the History Gallery overall.


## INTRODUCTION

Timing and tracking observations indicate that the reinstalled Gallery of California History (History Gallery) at the Oakland Museum of California (OMCA) was well received by visitors. In the following discussion, we identify significant findings based upon our knowledge of visitors' behaviors in OMCA's Gallery of California Art (Art Gallery) as well as visitors' behaviors in other museum exhibitions.

## HISTORY GALLERY AND ART GALLERY VISITORS ARE ALIKE

The observed demographic characteristics of History Gallery visitors are much like Art Gallery visitors (RK\&A, 2010), suggesting that OMCA's audience is not segmented by the Museum's various disciplines; visitors who go to the art gallery also visit the history gallery. Two-thirds of History Gallery visitors are female, about one-quarter are between 35 and 44 years of age, and more than one-half are in adult-only groups.

## TIME SPENT IN THE HISTORY GALLERY IS HIGH

While visitors spent slightly less time in the History Gallery as compared to the Art Gallery (median time $=34$ minutes versus median time $=43$ minutes), the amount of time spent in the History Gallery was considerable (RK\&A, 2010). In fact, time spent in the History Gallery was almost twice as long as the generally accepted visitor-saturation point ${ }^{1}$ (Serrell, 1998). As OMCA staff intended, seating contributed to visitors' long stay times. Further, content areas with activities, audio or visual components, or label books doubled visitors' stay time in the History Gallery.

## THE HISTORY GALLERY IS WIDELY USED

One of the most surprising findings is the extent to which the History Gallery was used, especially when considering the large size of the exhibition. As expected, sections and content areas near the beginning of the exhibition tended to have the greatest attraction power; sections and content areas near the end of the exhibition still boasted healthy attraction power, although it was less pronounced. Moreover, dwell time was quite consistent throughout the History Gallery; six of the 12 greatest dwell times were at content areas in the latter half of the History Gallery. This is an extraordinary finding because it demonstrates that OMCA is presenting compelling content and design that combates fatigue and saturation.

## CONTENT AREAS ARE APPEALING TO A WIDE RANGE OF VISITORS

Interestingly, age and group composition factored minimally into visitors' content area and section visitation, dwell time, and behaviors in the History Gallery, and furthermore, no gender relationships

[^0]emerged. These results suggest that the variety of components in the History Gallery successfully cater to a broad range of visitors with diverse interests and needs, whether they are gender, age, or grouprelated. One of the greatest indicators of its wide appeal is that visitors with and without children spent the same amount of time in the History Gallery despite the fact that visitors with children used the activities more than visitors without children. Use of activities often contributes to increased dwell times, and therefore, we can hypothesize that there were plenty of other compelling aspects in the content areas for visitors without children.

## ASPECTS TO CONSIDER REMEDIATING

Audio/visual components in the section "Before the Others Came" had great holding power, but fewer than one-fifth of visitors used each of the components. Because the area with the audio/visual components is relatively small and the components are close together, it is likely that visitors bypassed the audio/visual components when other visitors were using them. Since the audio/visual components seemed to provide compelling experiences, as indicated by the long dwell times, OMCA may consider how to provide more visitors access to the components, such as by increasing the space between components.

California Literacy Lounge was visited by about one-tenth of visitors and the dwell time was relatively low, with a median time of 1 minute 15 seconds. This is not atypical for a reading or resource area, however. For instance, timing and tracking observations in the Dallas Museum of Art's Center for Creative Connections (C3) showed that about one-tenth of visitors stopped at the resource area Learning Links, and the median time spent in the area was 42 seconds (RK\&A, 2008). Nevertheless, OMCA may consider adding prompts, images, or questions for exploration to encourage visitors to use this area.

Also, about one-tenth of visitors used the label books in the History Gallery. But, data shows that the few visitors who used the label books spent twice as much time in the History Gallery as visitors who did not use the label books. Since the label books contribute to extended History Gallery experiences, OMCA may consider how to make the label books more visible to visitors, since currently they are not prominently placed.

## REFERENCES

Serrell, B. (1998). Paying Attention: Visitors and Museum Exbibitions. Washington, D.C., American Association of Museums.

Randi Korn \& Associates, Inc. (2008). Summative Evaluation of the Center for Creative Connections (C3) and 'Materials \& Meanings' Exbibition. Unpublished manuscript. Dallas, TX: Dallas Museum of Art.

Randi Korn \& Associates, Inc. (2010). Summative Evaluation: Art Gallery. Unpublished manuscript. Oakland, CA: Oakland Museum of California.

This report presents the findings from a summative evaluation of the Gallery of California History (History Gallery) conducted by Randi Korn \& Associates, Inc. (RK\&A) for the Oakland Museum of California (OMCA). The evaluation examines visitors' experiences in the reinstalled History Gallery and will inform OMCA staff members' ongoing remediation efforts.

Specifically, the evaluation explores:

- Time spent in the History Gallery as a whole, at sections, and at specific exhibits (i.e., determine holding time);
- Stops made as a whole, at sections, and at specific exhibits (i.e., determine attraction power);
- Behaviors in the exhibition;
- Correlations between demographics and behaviors;


## METHODOLOGY

Observational data provide an objective and quantitative account of how visitors behave and react to exhibition components. Timing and tracking observations are particularly useful because they document visitor behaviors in a standardized manner, which can be analyzed statistically. Timing and tracking data can indicate exhibit components visited, the range of visitor behaviors, as well as the time spent in the exhibition and at specific exhibit components.

RK\&A conducted timing and tracking observations in the History Gallery on various Thursdays, Fridays, Saturdays, and Sundays in February and March 2011. Trained data collectors observed 108 visitors 18 years and older who were selected using a continuous random sampling method. In accordance with this method, the data collector imagined a line at the entrance to the History Gallery and selected the first eligible visitor to cross this imaginary line. Once the visitor crossed the imaginary line, the data collector started his/her stopwatch and unobtrusively followed the selected visitor through the exhibition, recording the exhibits used, noting interactions, and logging total time spent in the History Gallery (see Appendix A for the timing and tracking form). When the visitor completed his or her visit to the History Gallery, the data collector returned to the entrance to await the next eligible visitor to cross the imaginary line.

## ANALYSIS

Timing and tracking observation data are quantitative and were analyzed using SPSS 12.0.1 for Windows, a statistical package for personal computers. The objectives of the study as well as our professional experience were used to inform the analyses run, which include descriptive and inferential methods. Appendix B contains a list of all statistical analyses run.

## DESCRIPTIVE STATISTICS

Frequency distributions were calculated for all variables, including visitor characteristics, total number of stops in the exhibition, total time spent in the exhibition, and behaviors. Summary statistics were also
calculated for some variables, including total number of stops and total time spent in the exhibition; summary statistics include the range, median ( $50^{\text {th }}$ percentile, the data point at which half the responses fall above and half fall below) ${ }^{2}$, mean (average), and standard deviation (spread of scores: " $\pm$ ").

## INFERENTIAL STATISTICS

Inferential statistics were used to examine the relationship among variables. A 0.01 level of significance was employed to preclude findings of little practical significance. ${ }^{3}$

To examine the relationship between two categorical variables, cross-tabulation tables were computed to show the joint frequency distribution of the variables, and the chi-square statistic ( $X^{2}$ ) was used to test the significance of the relationship. For example, "stop at content areas" (yes or no) was tested against "group composition" to determine whether content area stops were related to whether visitors were with children.

To test for differences in the medians of two or more groups, the nonparametric Kruskal-Wallis (K-W) test was performed. ${ }^{4}$ For example, "total time in the exhibition" was compared by "group composition" to determine whether time spent in the exhibition was related to whether visitors were with children.

## REPORTING METHOD

Data are reported in tables with explanatory text. Percentages within tables may not always equal 100 owing to rounding. Findings within each topic are presented in descending order, starting with the most-frequently occurring.

## SECTIONS OF THE REPORT:

1. Exhibition Description
2. Timing and Tracking Observations
[^1]2 Randi Korn \& Associates, Inc.

## EXHIBITION DESCRIPTION

The Gallery of California History (History Gallery) opened in May 2010. According to the Oakland Museum of California (OMCA) Web site, "The new gallery is based on the theme of Coming to California-an idea that evokes not only the arrivals and departures of people throughout human history and their interactions with the inhabitants already here, but also the notion of coming to terms with the influence of California on our individual and collective identities.,"5

The History Gallery is organized chronologically, and it explores themes including Native American culture, the Gold Rush, and Hollywood boom. In the timing and tracking form, RK\&A identified 100 content areas ${ }^{6}$; see the timing and tracking form in Appendix A for a list of content areas. RK\&A also identified 18 distinct sections, which are:

- Entry
- Before the Other People Came
- Spaniards Claim This Land
- Esto es Mexico
- Coming for Gold
- Coming for Land
- The Railroad Brings People
- Cornucopia
- San Francisco: Glorious City of the West
- Seeking the Good Life
- Trying to Escape the Depression
- Off to War
- Hollywood Land/Creative Hollywood
- Building Modern California
- Forces of Change
- Section 14
- History Hangout
- California Literacy Lounge

[^2]3 Randi Korn \& Associates, Inc.

## INTRODUCTION

Timing and tracking observations were collected in the Gallery of California History (History Gallery) at the Oakland Museum of California (OMCA). Trained data collectors conducted 108 unobtrusive observations of adult visitors (18 years or older).

## DATA COLLECTION CONDITIONS

Observations were conducted in February and March 2011 (21 percent and 79 percent, respectively) (see Table 1). Most observations were conducted during weekend days ( 75 percent). The crowding in the Gallery was generally low or moderate ( 45 percent and 42 percent, respectively).

TABLE I
DATA COLLECTION CONDITIONS

| MONTH ( $\boldsymbol{n}=\mathbf{1 0 8}$ ) | $\%$ |
| :--- | :---: |
| February | 21 |
| March | 79 |
| DAY OF THE WEEK $(\boldsymbol{n}=\mathbf{1 0 8})$ | $\%$ |
| Weekend day | 75 |
| Weekday regular | 19 |
| Weekday evening | 6 |
| LEVEL OF CROWDING ( $\boldsymbol{n}=\mathbf{1 0 8})$ | $\%$ |
| Low | 45 |
| Moderate | 42 |
| High | 13 |

## DESCRIPTION OF VISITORS ${ }^{7}$

As shown in Table 2, almost two-thirds of observed visitors were female ( 62 percent). Visitors ranged in age, although the largest percentage, almost one-quarter of visitors, were between 35 and 44 years of age ( 23 percent).

TABLE 2
DEMOGRAPHIC CHARACTERISTICS OF OBSERVED VISITORS

| GENDER $(\boldsymbol{n}=\mathbf{1 0 8})$ | $\%$ |
| :--- | :--- |
| Female | 62 |
| Male | 38 |
| APPROXIMATE AGE $(\boldsymbol{n}=\mathbf{1 0 8})$ | $\%$ |
| $18-24$ years | 11 |
| $25-34$ years | 15 |
| $35-44$ years | 23 |
| $45-54$ years | 18 |
| $55-64$ years | 17 |
| 5 years and older | 17 |

More than one-half of visitors were visiting in adult-only groups (53 percent) (see Table 3). About onequarter were visiting in a group of adults and children ( 28 percent), and one-fifth were alone (19 percent). Visitors with children were most often visiting with children under 11 years; 40 percent were visiting with children younger than 5 years old, 33 percent with children 5 to 8 years old, and 43 percent with children 9 to 11 years old.

TABLE 3
DESCRIPTION OF VISIT GROUP

| GROUP COMPOSITION $(\boldsymbol{n}=\mathbf{1 0 8})$ | $\%$ |
| :--- | :--- |
| Adults only | 53 |
| Adults and children | 28 |
| Alone | 19 |
| AGE OF CHILDREN IN VISIT GROUP $(\boldsymbol{n}=\mathbf{3 0})$ | $\%$ |
| $0-5$ years (preschool/toddler) | 40 |
| $5-8$ years (younger elementary school) | 33 |
| $9-11$ years (older elementary school) | 43 |

[^3]```
12-14 years (middle school)
1 3
15-17 years (high school) 7
```


## OVERALL VISITATION

This section describes how long and how thoroughly visitors used the History Gallery (e.g., time spent and number of stops). Additionally, RK\&A tested these findings by the observed visitors' gender, age, and group composition to explore differences by these factors.

## TIME SPENT IN THE HISTORY GALLERY

Using a stopwatch, data collectors documented the amount of time visitors spent in the entire History Gallery. Time spent in the exhibition ranged from about 2 minutes to about 2 hours 25 minutes, with a median time of approximately 34 minutes (see Table 4). Additionally, about one-fifth of visitors spent over an hour in the History Gallery ( 21 percent).

TABLE 4
TIME SPENT IN THE HISTORY GALLERY

| TIME SPENT $(\boldsymbol{n}=\mathbf{1 0 8})$ | \% OF VISITORS |
| :--- | :---: |
| Less than 20 minutes | 27 |
| $20-40$ minutes | 31 |
| $40-60$ minutes | 21 |
| More than 60 minutes | 21 |
| SUMMARY STATISTICS $(\boldsymbol{n}=\mathbf{1 0 8 )}$ | TIME SPENT |
| (HOUR:MIN:SEC) |  |
| Range | $2: 07$ to 2:25:00 |
| Median time | $34: 11$ |
| Mean time | $36: 37$ |
| Standard deviation $( \pm)$ | $25: 13$ |

## SIGNIFICANT RELATIONSHIPS

When time spent visited was compared by gender, age, and group composition, no significant relationships emerged.

## NUMBER OF CONTENT AREA STOPS

OMCA and RK\&A identified 100 distinct content areas in the History Gallery, and RK\&A documented stops at these content areas. ${ }^{8}$ For this evaluation, a "stop" was defined as a visitor standing for three seconds or longer in front of a content area.

Overall, visitors stopped at between one and 64 content areas (see Table 5). The median number of content areas stopped at is 23 , which is about one-quarter of the available content areas. Twelve percent of visitors stopped at 51 content areas or more; that is, they stopped at more than one-half of the available content areas.

TABLE 5
NUMBER OF CONTENT AREA STOPS IN THE HISTORY GALLERY

| NUMBER OF CONTENT AREA STOPS $(\boldsymbol{n}=\mathbf{1 0 8})$ | \% OF VISITORS |
| :--- | :---: |
| $1-10$ | 19 |
| $11-20$ | 25 |
| $21-30$ | 25 |
| $31-40$ | 8 |
| $41-50$ | 11 |
| 51 or more | 12 |
| SUMMARY STATISTICS $(\boldsymbol{n}=\mathbf{1 0 8 )}$ | NUMBER OF |
| Range | $1-64$ |
| Median number | 23 |
| Mean number | 26.1 |
| Standard deviation $( \pm)$ | 16.39 |

## SIGNIFICANT RELATIONSHIPS

When number of content area stops was compared by gender, age, and group composition, no significant relationships emerged.

[^4]
## VISITATION TO SECTIONS OF THE HISTORY GALLERY

This section describes how long and how thoroughly visitors used the 18 sections of the History Gallery. RK\&A tested these findings by visitors' gender, approximate age, and group composition to explore any differences by these factors.

## SECTIONS VISITED

The most visited sections are "Entry" (76 percent), "Spaniards Claim This Land" ( 75 percent), and "Before the Other People Came" (74 percent) (see Table 6). The least visited section is "California Literacy Lounge" (9 percent).

TABLE 6
PERCENTAGE OF VISITORS WHO VISITED SECTIONS OF THE HISTORY GALLERY

| SECTION ( $\boldsymbol{n}=\mathbf{1 0 8}$ ) | \% OF VISITORS <br> WHO STOPPED |
| :--- | :---: |
| Entry | 76 |
| Spaniards Claim This Land | 75 |
| Before the Other People Came | 74 |
| Coming for Gold | 70 |
| Hollywood Land/Creative Hollywood | 64 |
| Building Modern California | 58 |
| Seeking the Good Life | 57 |
| Coming for Land | 56 |
| San Francisco: Glorious City of the West | 55 |
| Esto Es Mexico | 52 |
| Forces of Change | 51 |
| Off to War | 46 |
| History Hangout | 45 |
| Trying to Escape the Depression | 44 |
| The Railroad Brings People | 41 |
| Cornucopia | 41 |
| Section 14 | 32 |
| California Literacy Lounge | 9 |

## SIGNIFICANT RELATIONSHIPS

For sections visited by more than 20 visitors, RK\&A tested whether gender, age, and group composition factored into visitation. There are two significant findings:

- Young adults (18-34 years) and older adults (55 years or older) are more likely than are middle-aged adults (35-54 years) to visit the section "Coming for Land" ( 61 percent and 72 percent, respectively, versus 39 percent) (see Table 7, next page).
- Visitors with children are more likely than are those without children to visit "Section 14 " (53 percent versus 24 percent) (see Table 8, next page).

TABLE 7

## PERCENTAGE OF VISITORS WHO VISITED SECTIONS BY AGE

|  |  | 18-34 | $\begin{aligned} & \text { AGE } \\ & 35-54 \end{aligned}$ | 55+ | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: |
| SECTION | n | \% | \% | \% | \% |
| Coming for Land ${ }^{1}$ | 108 | 61 | 39 | 72 | 56 |

TABLE 8
PERCENTAGE OF VISITORS WHO VISITED SECTIONS BY GROUP COMPOSITION

|  | GROUP COMPOSITION |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | WITH CHILDREN | NO CHILDREN | TOTAL |
| SECTION | $n$ | $\%$ | $\%$ | $\%$ |
| Section $14{ }^{1}$ | 108 | 53 | 24 | 32 |
| ${ }^{1} \chi^{2}=8.304 ; p=.004$ (Chi-square) |  |  |  |  |

Visitors spent the most time at "Spaniards Claim This Land" (3 minutes, 55 seconds) and "Hollywood Land/Creative Hollywood" (3 minutes, 12 seconds) (see Table 9). Visitors spent the least time at "Section 14" (54 seconds) and "Seeking the Good Life" (42 seconds).

TABLE 9
TIME SPENT AT SECTIONS OF THE HISTORY GALLERY

| SECTION | NUMBER OF <br> VISIMORS WHO <br> STOPPED | MEDIAN <br> TIME <br> (MIN:SEC) |
| :--- | :---: | :---: |
| Spaniards Claim This Land | 80 | $3: 55$ |
| Hollywood Land/Creative Hollywood | 69 | $3: 12$ |
| History Hangout | 49 | $2: 37$ |
| Forces of Change | 55 | $2: 35$ |
| Coming for Gold | 76 | $2: 33$ |
| San Francisco: Glorious City of the West | 59 | $1: 55$ |
| Building Modern California | 63 | $1: 49$ |
| Before the Other People Came | 44 | $1: 36$ |
| The Railroad Brings People | 56 | $1: 35$ |
| Esto Es Mexico | 60 | $1: 34$ |
| Coming for Land | 10 | $1: 28$ |
| California Literacy Lounge | 47 | $1: 09$ |
| Trying to Escape the Depression | 50 | $1: 08$ |
| Off to War | 82 | $1: 07$ |
| Entry | 44 | $1: 05$ |
| Cornucopia | 35 | $0: 54$ |
| Section 14 | 61 | $0: 42$ |
| Seeking the Good Life |  |  |

SIGNIFICANT RELATIONSHIPS
When time spent at sections was compared by gender, age, and group composition, no significant relationships emerged.

## VISITATION TO CONTENT AREAS

This section describes the percentage of visitors who stopped at the individual content areas as well as the time spent at content areas. Additionally, RK\&A tested these findings by gender, approximate age, and group composition to explore any differences by these factors.

## CONTENT AREAS STOPPED AT

RK\&A calculated the percentage of visitors who attended each of the content areas. We have reported only the most and least stopped at content areas below. Refer to Appendix C for the number of visitors who stopped at each of the 100 content areas.

Table 10 shows the 10 most stopped at content areas, all of which were attended by at least 42 percent of visitors. "20. What the Spaniards Brought with Them" was the most attended content area (69 percent), closely followed by " 16 . Distant Travelers" ( 58 percent).

TABLE 10
MOST STOPPED AT CONTENT AREAS (MOST ATTRACTION POWER)

| CONTENT AREA | \% OF VISITORS <br> WHO STOPPED |
| :--- | :---: |
| 20. What the Spaniards Brought with Them | 59 |
| 16. Distant Travelers | 58 |
| 21. Voyages of Discovery | 50 |
| 14. Basket Wall | 48 |
| 35. People Made a Home in Gold Country | 48 |
| 18. Cross in the Ground | 45 |
| 4. Coming to California map activity | 44 |
| 32. Miner's Store/Struggling to Survive | 44 |
| 15. Cultures Meet Object Theater | 43 |
| 36. Agricultural Communities | 42 |

Table 11 (next page) shows the 10 least stopped at content areas, all of which were attended by 11 percent of visitors or fewer. " 94 . Mystery Things (bee smoker)" was the least stopped at content area (5 percent), closely followed by "93. Mystery Things (heckle)" (6 percent).

TABLE II
LEAST STOPPED AT CONTENT AREAS (LEAST ATTRACTION POWER)

| CONTENT AREA | \% OF VISITORS <br> WHO STOPPED |
| :--- | :--- |
| 94. | Mystery Things (bee smoker) |
| 93. | Mystery Things (heckle) |
| 3. | Behind the Scenes Photos |
| 63. | Off to War Introduction |
| 95. | Mystery Things (ticker tape fire alarm) |
| 62. | No Longer Wanted |
| 100. California Literacy Lounge | 6 |
| 58. | One Out of Five Out of Work Introduction |
| 81. Military Industrial Complex | 7 |
| 88. What Thing Doesn't Belong (cutlery) | 7 |

## SIGNIFICANT RELATIONSHIPS

For content areas visited by more than 20 visitors, RK\&A tested whether gender, age, and group composition factored into the percentage of visitors who stopped. There are two significant findings:

- Older adults ( 55 years or older) are more likely than are middle-aged adults ( $35-54$ years) to stop at " 40 . Taking Native Peoples' Land" ( 44 percent versus 14 percent) (see Table 12).
- Visitors with children are more likely than are visitors without children to stop at " 61 . How Do You Fix a Broken System" (40 percent versus 10 percent) (see Table 13).

TABLE 12
PERCENTAGE OF VISITORS WHO STOPPED AT CONTENT AREAS BY AGE


TABLE 13
PERCENTAGE OF VISITORS WHO STOPPED AT CONTENT AREAS BY GROUP COMPOSITION

| CONTENT AREA | $n$ | GROUP COMPOSITION |  | TOTAL |
| :---: | :---: | :---: | :---: | :---: |
|  |  | WITH CHILDREN | NO CHILDREN |  |
|  |  | \% | \% | \% |
| 61. How Do You Fix a Broken System ${ }^{1}$ | 108 | 40 | 10 | 32 |

## TIME SPENT AT CONTENT AREAS

RK\&A calculated the median time spent at each of the content areas. ${ }^{9}$ Below, we have reported only the content areas with the longest and shortest time spent. Refer to Appendix C for the median time spent at each of the 100 content areas.

Table 14 shows the content areas with the longest dwell times. Visitors spent the most time at " 71 . Animation Studio" (median time $=3$ minutes 50 seconds), followed by " 85 . We Were There" (median time $=3$ minutes 5 seconds). Visitors also spent a significant amount of time at "75. Studio Screening Room" (median time $=2$ minutes 59 seconds) and " 72 . Foley Stage" (median time $=$ 2 minutes 16 seconds).

TABLE 14
CONTENT AREAS WITH THE LONGEST TIME SPENT (MOST HOLDING POWER)

| EXHIBIT | NUMBER OF <br> VISITORS WHO <br> STOPPED | MEDIAN <br> TIME <br> (MIN:SEC) |  |
| :---: | :--- | :---: | :---: |
| 71. Animation Studio | 15 | $3: 50$ |  |
| 85. We Were There | 38 | $3: 05$ |  |
| 75. Studio Screening Room | 41 | $2: 59$ |  |
| 72. Foley Stage | 16 | $2: 16$ |  |
| 32. Miner's Store/Struggling to Survive | 48 | $1: 43$ |  |
| 43. Oakland Railroad | 13 | $1: 21$ |  |
| 21. | Voyages of Discovery | 54 | $1: 18$ |
| 96. Sound of Things (play) | 20 | $1: 17$ |  |
| 100. California Literacy Lounge | 10 | $1: 15$ |  |
| 16. Distant Travelers | 63 | $1: 06$ |  |

[^5]Table 15 shows the content areas with the shortest time spent. Visitors spent the least time at " 55 . Sketching Out the Suburbs" (median time $=9$ seconds). Visitors also spent little time at " 22 . Viva la Independencia Introduction" (median time $=11$ seconds) and " 63 . Off to War Introduction" (median time $=12$ seconds).

TABLE 15
CONTENT AREAS WITH THE SHORTEST TIME SPENT (LEAST HOLDING POWER)

| EXHIBIT | NUMBER OF <br> VISITORS WHO <br> STOPPED | MEDIAN <br> TIME <br> (MIN:SEC) |
| :--- | :---: | :---: |
| 55. Sketching Out the Suburbs | 16 | $0: 09$ |
| 22. Viva la Independencia Introduction | 20 | $0: 11$ |
| 63. Off to War Introduction | 8 | $0: 12$ |
| 29. Gold! Introduction | 34 | $0: 13$ |
| 94. Mystery Things (bee smoker) | 5 | $0: 13$ |
| 24. Los Ranchos | 30 | $0: 17$ |
| 44. Fighting the Railroad Companies | 21 | $0: 18$ |
| 58. One Out of Five Out of Work Introduction | 11 | $0: 18$ |
| 66. I Am an American | 17 | $0: 18$ |
| 69. Creative Hollywood Introduction | 20 | $0: 18$ |
| 99. Photography Things | 14 | $0: 18$ |

## SIGNIFICANT RELATIONSHIPS

For content areas visited by more than 20 visitors, RK\&A tested whether gender, age, and group composition factored into time spent at content areas. There is one significant finding:

- Older adults ( 55 years or older) are likely to spend more time at " 60 . California or Bust" than are young adults (18-34 years) and middle-aged adults (35-54 years) (median time $=$ 45 seconds versus 14 seconds and 23 seconds, respectively) (see Table 16).

TABLE 16
TIME SPENT AT CONTENT AREAS BY AGE

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| CONTENT AREA | $n$ | MEDIAN TIME (MIN:SEC) | MEDIAN TIME (MIN:SEC) | MEDIAN TIME (MIN:SEC) | MEDIAN TIME (MIN:SEC) |
| 60. California or Bust ${ }^{1}$ | 108 | 0:14 | 0:23 | 0:45 | 0:24 |

## VISITOR BEHAVIORS

The following section describes visitors' behavior in the exhibition. While many specific behaviors were documented in the observation, this section focuses on some of the most prevalent behaviors as well as those of particular interest to OMCA. For a complete list of behavior frequencies by content area, see Appendix C.

## FREQUENT BEHAVIORS BY SECTION

Three behaviors were observed by section: staff interaction, use of seating, and use of label books. More than one-third of visitors used seating in at least one section of the History Gallery ( 40 percent) (see Table 17). About one-quarter of visitors interacted with staff in at least one section (23 percent), and a few visitors used label books in at least one section (13 percent). Analysis shows that individual visitors normally exhibited each of these three behaviors in just one section while a few did so in two sections, but in no more than two sections.

TABLE 17
PERCENTAGE OF VISITORS WHO EXHIBITED SPECIFIC BEHAVIORS IN SECTIONS

| BEHAVIOR | \% OF VISITORS <br> $(\boldsymbol{n}=\mathbf{1 0 8})$ |
| :--- | :---: |
| Use of seating (possible at 11 sections) | 40 |
| Staff interaction (possible at 18 sections) | 23 |
| Use of label books (possible at 16 sections) | 13 |

${ }^{1}$ Visitors used seating between 1 and 2 times in the History Gallery, with a median of 1 time.
${ }^{2}$ Visitors interacted with staff between 1 and 2 times in the History Gallery, with a median of 1 time.
${ }^{3}$ Visitors used label books between 1 and 2 times in the History Gallery, with a median of 1 time.

## SIGNIFICANT RELATIONSHIPS

RK\&A tested whether gender, age, group composition, and total time spent in the History Gallery factored into behaviors in sections. There are two significant findings:

- Visitors who used the seating are likely to spend more time in the History Gallery than are visitors who did not (median time $=42$ minutes 44 seconds versus 30 minutes 43 seconds) (see Table 18).
- Visitors who used the label books are likely to spend more time in the History Gallery than are visitors who did not (median time $=58$ minutes 43 seconds versus 32 minutes 33 seconds) (see Table 19, next page).

TABLE 18
TIME SPENT IN THE HISTORY GALLERY BY USE OF SEATING

|  | USE OF SEATING |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | YES | NO | TOTAL |
|  |  | $n$ | MEDIAN TIME | MEDIAN TIME | MEDIAN TIME |
| TIME SPENT |  | (MIN:SEC) | (MIN:SEC) | (MIN:SEC) |  |


| Time Spent in the History Gallery ${ }^{1}$ | 108 | 42:44 | 30:43 | 34:11 |
| :---: | :---: | :---: | :---: | :---: |
| ${ }^{1} \chi^{2}=6.899 ; p=.009$ (Kruskal-Wallis test) |  |  |  |  |
| TABLE 19 |  |  |  |  |
| TIME SPENT IN THE HISTORY GALLERY BY USE OF LABEL BOOKS |  |  |  |  |
|  |  | USE OF L | BOOKS |  |
|  |  | YES | NO | TOTAL |
| TIME SPENT | $n$ | MEDIAN TIME (MIN:SEC) | MEDIAN TIME (MIN:SEC) | MEDIAN TIME (MIN:SEC) |
| Time Spent in the History Gallery ${ }^{1}$ | 108 | 58:43 | 32:33 | 34:11 |

## FREQUENT BEHAVIORS BY CONTENT AREAS

Three behaviors were observed in content areas: discussion of content areas, use of activities, and use of audio or visual components. Almost three-quarters of visitors discussed content at least once in the History Gallery (71 percent) (see Table 20). More than one-half of visitors used activities ( 58 percent), and more than one-half used audio or visual components ( 57 percent).

TABLE 20
PERCENTAGE OF VISITORS WHO EXHIBITED SPECIFIC BEHAVIORS IN CONTENT AREAS

| BEHAVIOR | \% OF VISITORS <br> $(\boldsymbol{n}=\mathbf{1 0 8})$ |
| :--- | :---: |
| Discussion of gallery content (possible at 100 content areas) ${ }^{1}$ | 71 |
| Use of activities (possible at 17 content areas) $^{2}$ | 58 |
| Use of audio or visual components (possible at 17 content areas) $^{3}$ | 57 |

[^6]
## SIGNIFICANT RELATIONSHIPS

RK\&A tested whether gender, age, group composition, and total time spent in the History Gallery factored into visitors' behaviors at exhibits. There are two significant findings:

- Visitors with children are more likely than are visitors without children to discuss gallery content ( 93 percent versus 63 percent) (see Table 21, next page).
- Visitors with children are more likely than are visitors without children to use activities ( 80 percent versus 50 percent) (see Table 21, next page).
- Visitors who discussed gallery content are likely to spend more time in the History Gallery than are visitors who did not (median time $=41$ minutes 6 seconds versus 18 minutes 56 seconds) (see Table 22, next page).
- Visitors who used activities are likely to spend more time in the History Gallery than are visitors who did not (median time $=41$ minutes 58 seconds versus 21 minutes 26 seconds) (see Table 23, next page).
- Visitors who used the audio or visual components are likely to spend more time in the History Gallery than are visitors who did not (median time $=46$ minutes 35 seconds versus 23 minutes 7 seconds) (see Table 24, next page).

TABLE 21
PERCENTAGE OF VISITORS WHO EXHIBITED SPECIFIC BEHAVIORS IN CONTENT AREAS BY GROUP COMPOSITION

| BEHAVIOR | $n$ | GROUP COMPOSITION |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | WITH CHILDREN | NO CHILDREN | TOTAL |
|  |  | \% | \% | \% |
| Discussion of gallery content ${ }^{1}$ | 108 | 93 | 63 | 71 |
| Use of activities ${ }^{2}$ | 108 | 80 | 50 | 58 |

${ }^{1} \chi^{2}=9.857 ; p=.002$ (Chi-square)
${ }^{2} \chi^{2}=8.023 ; p=.005$ (Chi-square)

TABLE 22
TIME SPENT IN THE HISTORY GALLERY BY DISCUSSION OF GALLERY CONTENT

|  |  | DISCUSSION OF <br> GALLERY CONTENT |  |  |
| :---: | :---: | :---: | :---: | :---: |
| TIME SPENT |  | $n$ | MES | NO |

TABLE 23
TIME SPENT IN THE HISTORY GALLERY BY USE OF ACTIVITIES

|  |  | USE OF ACTIVITIES |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YES | NO | TOTAL |  |
|  |  | $n$ | MEDIAN TIME <br> (MIN:SEC) | MEDIAN TIME <br> (MIN:SEC) | MEDIAN TIME <br> (MIN:SEC) |
| Time Spent in the History Gallery ${ }^{1}$ | 108 | $41: 58$ | $21: 26$ | $34: 11$ |  |

TABLE 24
TIME SPENT IN THE HISTORY GALLERY BY USE OF AUDIO OR VISUAL COMPONENTS

|  |  | USE OF AUDIO OR VISUAL <br> COMPONENTS |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | $n$ | YES | NO |

$$
{ }^{1} \chi^{2}=20.150 ; p=.000 \text { (Kruskal-Wallis test) }
$$

## USE OF AUDIO / VISUAL COMPONENTS

OMCA staff were particularly interested in the use of the seven audio/ visual components in the section Before the People Came, so RK\&A observed use of audio/visual components as well as time spent at these components. RK\&A calculated the percentage of visitors who used audio/visual components based upon the number of visitors who stopped at the content areas at which audio/visual components were available.

The greatest percentage of visitors used the audio/visual component at "7. Coastal Rainforest" (21 percent) (see Table 25). The smallest percentage of visitors used the audio/visual component at "11. Low Desert" (7 percent) and " 8 . Rocky Coast" (9 percent).

TABLE 25
PERCENTAGE OF VISITORS WHO USED AUDIO/VISUAL COMPONENTS

| CONTENT AREAS <br> WITH AUDIO/VISUAL COMPONENTS | NUMBER OF <br> VISITORS WHO <br> STOPPED | \% OF VISITORS <br> WHO USED A/V |
| :--- | :---: | :---: |
| 7. Coastal Rainforest | 44 | 21 |
| 13. High Desert and Plateau | 34 | 15 |
| 12. Central Valley and Foothills | 32 | 13 |
| 10. Colorado River | 26 | 12 |
| 9. Sandy Beach Coast | 40 | 10 |
| 8. Rocky Coast | 34 | 9 |
| 11. Low Desert | 28 | 7 |

However, visitors spent the most time at " 8 . Rocky Coast" ( 8 minutes 51 seconds), followed by "9. Sandy Beach Coast" ( 6 minutes 32 seconds) and "12. Central Valley and Foothills" ( 6 minutes 14 seconds) (see Table 26). Visitors spent the least time at "7. Coastal Rainforest" ( 57 seconds).

TABLE 26
TIME SPENT AT AUDIO/VISUAL COMPONENTS

| CONTENT AREAS <br> WITH AUDIO/VISUAL COMPONENTS | NUMBER OF <br> VISITORS WHO <br> USED A/V | MEDIAN <br> TIME <br> (MIN:SEC) |
| :--- | :---: | :---: |
| 8. Rocky Coast | 3 | $8: 51$ |
| 9. Sandy Beach Coast | 4 | $6: 32$ |
| 12. Central Valley and Foothills | 4 | $6: 14$ |
| 10. Colorado River | 3 | $3: 04$ |
| 11. Low Desert | 2 | $2: 31$ |
| 13. High Desert and Plateau | 5 | $2: 04$ |
| 7. Coastal Rainforest | 9 | $0: 57$ |

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## APPENDIX B: TIMING AND TRACKING STATISTICS

## DESCRIPTIVE STATISTICS

 FREQUENCY DISTRIBUTION```
Month (February, March)
Day of the week (weekday, weekend day)
Level of crowding (few, moderate, crowded)
Gender (male, female)
Age (18-24, 25-34, 35-44, 45-54, 55-64, 65+)
Group composition (alone, adults only, adults and children)
Age of Children (0-5 yrs., 5-8 yrs., 9-11 yrs., 12-14 yrs., 15+ yrs.)
Number of content areas attended
Time spent in the History Gallery
Number of sections attended
Individual exhibits attended
Overall behaviors
```


## SUMMARY STATISTICS

RANGE, MEDIAN, MEAN, AND STANDARD DEVIATION
Number of content areas attended
Time spent in the History Gallery
Number of sections attended
Time spent at sections
Time spent at content areas
Time spent at A/V components

INFERENTIAL STATISTICS
CROSSTABS

| Sections visited by 20 visitors or more Content areas stopped at by 20 visitors or more | by | Gender (male, female) <br> Age (18-34, 35-54, 55+) <br> Group composition (with or without children) |
| :---: | :---: | :---: |
| Behaviors | by | Gender (male, female) <br> Age (18-34, 35-54, 55+) <br> Group composition (with or without children) Time Spent in the History Gallery |

## INFERENTIAL STATISTICS

## ANOVAS AND KRUSKAL-WALLIS TEST

Number of sections visited
Number of content area stops
Time spent in the History Gallery
Time spent at sections visited by 20
visitors or more
Time spent at content areas stopped at by 20 visitors or more

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[^0]:    ${ }^{1}$ Readers should note that the History Gallery is one of the largest exhibitions that RK\&A has evaluated; however, Serrell states that visitors tend to spend a maximum of about 20 minutes in an exhibition regardless of its size. That is, 20 minutes seems to be visitors' point of saturation or fatigue.

[^1]:    ${ }^{2}$ Medians rather than means are reported in the timing and tracking section of this document because, as is typical, the number of exhibits used and the time spent by visitors were distributed unevenly across the range. For example, whereas most visitors spent a short to moderate time in the exhibition, a few spent an unusually long time. When the distribution of scores is extremely asymmetrical (i.e., "lopsided"), the mean is affected by the extreme scores and, consequently, falls further away from the distribution's central area. In such cases, the median is a better indicator of the distribution's central area because it is not sensitive to the values of scores above and below it-only to the number of such scores.
    ${ }^{3}$ When the level of significance is set to $p=0.01$, any finding that exists at a probability ( $p$-value) $\leq 0.01$ is "significant." When a finding (such as a relationship between two variables) has a $p$-value of 0.01 , there is a 99 percent probability that the finding exists; that is, in 99 out of 100 cases, the finding is correct. Conversely, there is a 1 percent probability that the finding would not exist; in other words, in 1 out of 100 cases, the finding appears by chance.
    ${ }^{4}$ The Kruskal-Wallis (K-W) test is a nonparametric statistical method for testing the equality of population medians of two or more groups. Nonparametric statistical methods do not assume that the underlying distribution of a variable is "normal" with a symmetric bell-shape, so they are appropriate for testing variables with asymmetric distributions such as "total time in the exhibition." The K-W test is analogous to a One-way Analysis of Variance, with the scores replaced by their ranks. The K-W test statistic $H$ has approximately a chi-square distribution.

[^2]:    ${ }^{5}$ Retrieved March 31, 2011 at http://museumca.org/exhibit/gallery-california-history.
    ${ }^{6}$ In this report, we use the word "exhibit" to identify observable subsections of the exhibition.

[^3]:    ${ }^{7}$ Visitors were unobtrusively observed, and thus, all data in this section is based upon data collectors' observations and approximations. For instance, visitors were not asked their age, but rather, data collectors approximated visitors' age.

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[^4]:    ${ }^{8}$ In this report, we use the word "content areas" to identify observable subsections in the exhibition identified by OMCA and RK\&A.

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[^5]:    ${ }^{9}$ If a visitor returned to a content area at which s/he had previously stopped, this return was not counted as an additional stop, but the time spent was included in the total time spent at the component.

[^6]:    ${ }^{1}$ Visitors discussed gallery content between 1 and 28 times in the History Gallery, with a median of 7 times.
    ${ }^{2}$ Visitors used activities between 1 and 9 times in the History Gallery, with a median of 2 times.
    ${ }^{3}$ Visitors used audio or visual components between 1 and 8 times in the History Gallery, with a median of 2 times.

